

# Standard ERP

Ekkom

*Polish accounting and consulting office*

Implementing Enterprise by HansaWorld helped Ekkom become a modern provider of accounting and consulting services to domestic and international customers.

## ■ COMPANY PROFILE

Ekkom has been offering its services on the Polish and the international market since 1992. The company provides the full spectrum of accountancy services, as well as consulting in the fields of finance, taxation, investment and business planning.

## ■ SWITCHING TO ENTERPRISE

"We used to work with a DOS-based program Winbook. However, that was not good enough, as our aim was to offer a high-quality service and attract new customers, especially foreign companies," explains Vice-President Edward Czuchajewski.

Before deciding for Enterprise, Ekkom compared it to other products on the Polish market: Symfonia, WaPro and local packages such as InsERT and Probit. The process took place in 2002 and Ekkom's customers were starting to enquire about the possibilities of working online. HansaWorld offered an easy opportunity to access all information across the Internet. Plus, it supported multiple languages and had a wide range of integrated modules.

*"Surprisingly for us, Enterprise was in our price range and also the leasing agreement was very suitable,"* Czuchajewski comments.

*"Having seen a presentation and a demo version we became sure that HansaWorld was the system we were looking for - one that could help us fulfil our plans to become a modern office offering unique accounting and consulting services,"* he adds.

## ■ REAL TIME UNLIMITED ACCESS FROM ANYWHERE

The main benefits of Enterprise for Ekkom are:

- The possibility for customers to generate all documents and reports in real time
- Booking all purchase invoices
- Booking all financial documents in the following day
- Unlimited access to information about the financial situation of the company and the possibility to make payments, no matter where you are.

As Enterprise can be used in nearly 30 languages, Ekkom's foreign customers can access their information either in their own language or in English. After choosing Enterprise, Ekkom set up their account plan in French, English and German.

According to Czuchajewski, the effects of the implementation were beyond expectations. Ekkom has a system with 33 named users, 32 companies and three additional languages (English, Danish and Spanish).

## ■ BECOMING ATTRACTIVE FOR FOREIGN CUSTOMERS

Since choosing Enterprise, Ekkom has become very attractive for international customers and their client base now mostly contains foreign companies.

"Thanks to HansaWorld software we were able to create a special offer for our clients, which is still unprecedented in the region of Lower Silesia (Dolny Śląsk). Moreover, we can offer the possibility of using technologically enhanced software for a monthly fee, without the need of buying it. We have grown to employ 26 well-educated accountants and are planning to continue to grow together with HansaWorld," Czuchajewski said.

Webpage

[www.ekkom.com.pl](http://www.ekkom.com.pl)

## ■ ABOUT HANSAWORLD

HansaWorld is a leading software house providing a full suite of Enterprise Resource Planning and Customer Relationship Management products that delivers the flexibility required by today's businesses.

The group employs more than 300 staff with a strong network of subsidiary companies and distribution partners on all continents. This network enables us to offer international implementation in over 30 languages with country specific localizations. The products are easy to use and available on all smartphones, tablets and desktops including Mac, iPhone and iPad.

HansaWorld continually invests in Research and Development to provide innovative and future proof products to our customers.

As recognized innovators for over 25 years, HansaWorld shows continued technological leadership in the international business software industry.

**More than 550,000 companies trust us with their business critical information.**



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